COURIER

BY BEY ED DOANE.

DUBORS COUNTY, INDIANA Kntered at to a l'ostoffice at Jasper, Ind



Anbecription \$1,50 Per Year. This paper is mailed regularly to it subscribers until a definite order to discontinue is received and all arrears paid in full; unless in the discretion of the publisher a different course should be deemed advisable.

FRIDAY, MAY16, 1913.

Marks for Sheriff.

Coonie as he is familiarly called body. Doan's Kidney Pills act graduated from the Marshall's ed promptly and not only drove office in Jasper, and Everybody away the pains but regulated the says he made one of the best action of the kidneys. My ex-Marshals Jasper ever had. He perience with this medicine has is now getting his Steam thresh convinced me that it is an ideal ing or Seperator outfit ready for one." the coming harvest and while For sale by all dealers. Price the machine toots over the coun- 50 cents. Foster Milburn Co., Buftry roads with Coonie at the falo, New York, sole agents for the throttle. Coonie's Smile will United States. never grow less. He is not likely to have any opposition. Here's and take no other. wishing him success.

Casper -Kempt.

The marriage of Dr. Joseph Casper and Miss Marie Kempi occurred in St. Joseph's church Monday morning.

Both are well-known and popular young people of Jasper.

and groom left for Louisville and waters with their wings. Cannelton to spend a few days with relatives and friends, after flight of the gulls for many years which they will return and reside in the Kempf home on Newton St.

Blessinger-Erny.

Emma Erny, two well-known storm that arrived on Sunday .young people living near Jasper, Milwaukee Sentinel. were united in marriage at St. Joseph's church Tuesday morning. In honor of the marriage a dance was given at Kunkel's Hall Tuesday evening, which is a furnace always keep a vessel of was attended by many friends.

To Polish Floors.

Just take paint oil and get some suppan at the drug store. Use about a half p nt of suppan to a quart of oil. and boil. Put on flo bailing hot. It will make the floor as slick as glass and fill up all cracks and holes.

I give this formula for a floor finish for either soft or hard wood: Two ouuces permanganate of potash, dissolved in three quarts of boiling water. Apply with brush. Follow with a dressing of boiled linseed oil and varnish or wax.

FURNITURE POLISH. One pint alcohol, one ounce gum copal, one ounce gum shellac, one-half ounce dragon's blood

Some Notes on Etiquette.

Don't walk in a stooping pos- ones to call and see me. ture in public places. It shows bad form.

Never pass bad money in a street car. It is not fare to the conductor.

Don't pick your teeth before company. Go pick them by yourself and pick the best you can get for the money.

It is bad taste to eat peas with a knife, but the peas taste just as good.

Do not try to kiss strange ladies on the street or you might get a return smack.

Don't write letters to any girl but your own. Courting is all right, but not breach-of-promise

courting. Do not speak insolently to a bigger man than yourself or the result may be striking.

Never eat or drink more than you can carry. You are liable to give yourself a weigh.

Do not sit opposite a lady in a public conveyance. She is likely to look 'cross at you.

fore ladies. If they want to morrow what you can do to lay. It is not correct to swear beswear first, let them do it.

word, especially with your wife. That is her prerogative. Never strike a man when he

ing out of you. out reading it?

The average wife isn't a politician, but she is usually the per rackage of speaker of the house.

DON'T MISTAKE THE CAUSE. Many Jasper People Have Kidney Trouble And Do Not Know It.

Do you have backache? Are you tired and worn out? Feel dizzy, nervous and de-

Are the kidney secretions irregular? Highly colored; contain sedi-

Likely your kidneys are at

Weak kidneys give warnings of distress. Heed the warning; don't delay

Use a tested kidney remedy. Here's a case from this vicini-

P. W. Freyberger, farmer, eight miles north of Jasper, Ind. says: "I had all the symptons of kidney complaint and my back ached. At night sharp, shoot-Yes, Conrad Marks for Sheriff, ing pains darted through my

Remember the name-Doan's-

GULLS AS WEATHER PROPHETS

Another storm is coming, predict the seagulls. Hundreds of these birds have been coming inland and hovered over the Milwaukee river in the heart of the city. Most of the time they flew high, but occasionally After the wedding the bride swooped down and splashed the icy

Old residents who have noted the declare that when they come inland from their harbor hau ts it invariably indicates an approaching storm. Their presence over the river was noticed by many persons a few days Mr. Albert Blessinger and Miss ago and may have betokened the

KEEP WATER ON REGISTER.

If you live in a house where there water on the register and you will always have hot weder and not bare to use any ges in heating it.

THE NICKEL SHOP.



shave 5 cents. Hair Out 15c Baths 15c.

Everything Sanitary. I invite all my old friends and many new

E. A. SUMMERS. Corner 4th and Jackson Sts.

Very Serious

It is a very serious matter to ask for one medicine and have the wrong one given you. For this reason we urge you in buying to be careful to get the genuine-

THEDFORDS Liver Medicine

The reputation of this old, reliable medicine, for constipation, in-digestion and liver trouble, is firmly established. It does not imitate other medicines. It is better than others, or it would not be the favorite liver powder, with a larger sale than all others combined. SOLD IN TOWN

"Do It Now" Subscribe for the Jasper Weekly Courier. Don't put off for to-

An exchange says: We feel Don't try to have the last sorry for the man who does not read his home paper. He is no better than a man without a is down. When he gets up country. He is like a homeles country cow, that has no regular pasture but grazes promiscously on weeds and thistle. No matter what Honest now, did you ever mail other paper he may read, the a postal card for a friend with- straight forward citizen always insists on having his home paper.

Id Papers the Courier offic oc

THE NEWSPAPERS

In the Country Towns of the United States Are if Properly Used Positively the

Best Selling Agents in America.

What is the matter with the business man in the towns of this county? Why is it that he is everlastingly asleep?

The Country Merchant represents the very best development in American manhood. He is healthy, strong and unusually intellectual, but he simply will not get out of the rut made in the road of his kind of trade, by the footsteps of his predecessors.

Here is the whole story in a nutshell; contrast the

following examples:

On the one hand we have the present prosperous condition of the country, extraordinary good crops. We never had better. An over-supply without a market is almost as bad for the farmer, as no crops at all. The demand, as well as the price, were never better than at present.

Next comes the wage earner. His condition is undeniably better than it has been for years. Because of the vast sums of money that must change hands during the next six months, to gather and transport the immense crops, the laborer's services will be well paid for. Money sent to the farmer from the purchasers in the East will be sent to New York or Chicago, Roebuck & Co. for goods.

Now comes the Country Merchant, the Doctor, Lawyer, Hotel Man, etc. Their share of the harvest depends entirely upon their ability to keep abreast with rapidly changing conditions. The Merchant in the rural districts, who imagines that he can handle his business on the same slip-shod plan as that employed by his predecessors forty years ago, is badly mistaken. He has new conditions to face, new forces to contend with, almost unsurmountable obstacles to overcome. These will not down. They come one after another, thick and fast.

First of all, there is the bugaboo of the Mail Order House in the big cities, next is the Parcels Post. Rapid and easy methods of transportation makes it comparatively easy for the farmer to get to the larger cities and entirely overlook the dealer in the smaller place.

The Merchant, Hotel or Show Man in one of these smaller places is quite likely to see customers pass his door en route to the city, if he is willing to rest content with the methods employed by his predecessors.

Now then here is what we have as a remedy for the disease: Meet city competition with the City Man's methods of getting business. How do the big stores in the city get the orders of the country trade?

First, by full page display ads in the papers. These are almost a complete catalogue of each of the various departments of the entire store. Think of it, a issue of a well illustrated catalogue with catchy descriptions and skillfully phrased talk about cut prices, spread out before women, who have money to spend and who need the goods. There can be but one result, a sale.

Suppose for example, five of the big department stores of Chicago should adopt the methods of the average country merchant, cut off their advertising in the daily papers, discontinue soliciting orders by mail, refuse to send out samples and all of the proprietors should sit quietly down and wait for customers to happen along, as is usually done in the country store. Can anyone doubt the result? Contrast the difference between the two methods and the remedy is as plain as the sun in the sky.

The answer is, that the small store in the country town cannot afford high priced advertisement, costing \$5,000.00 to \$10,000.00 neither can he afford to issue a catalogue. But The Country Merchant has his local newspaper and its working force at his disposal, and its the greatest and best working force in this entire world.

Let us repeat that country newspapers, if properl used, are positively the best advertising mediums inv

the world for the money. Mr. Merchant, just store this thought under your hat-every country town that has a weekly newspaper is missing a harvest if its merchants do not make it their mail order catalogue. Every inch of it should be used. It is a gold mine. Mind you, it should be the cut price catalogue, with a good illustration and a catchy description of every article of merchandise carried in stock, no matter whether it be a package of onion seed, a hay scale or a flan nel shirt, and every article shown should be quoted at a price that compares favorably with the prices in the advertisements of the city concerns.

There is not a country town in America where three or four pages of this class of advertising would not boom the local trade and put the city stores out of business, as far as orders from that locality are concerned. Every merchant should make it a Point to Advertise his Goods and Prices, instead of his Name.

Get together and put your shoulders to the wheel. Avoid the fallacy of the talk about patronizing home industry. Let it be known that you are a good fellow with the latch string on the outside, and welcome the competition of the world in cheap prices, qualities and in everlasting hustle, enterprise and go-ahead progressiveness, and you can bid defiance to the bugaboo of the Parcels Post and the threatened invasion of the

big store monopoly of the great cities. Do it now. Start the weekly advertisement in the

next issue of The Jasper Courier and keep it up until every item of merchandise is listed for the inspection of the buyers of the county. Your share of prosperity will follow just as sure as light follows the sun.

The Cars, and Antomobile for rapid transit to the larger towns are here to stay. So is the Parcels Post. Get ready and meet it. Take advantage of it to reach your trade, and increased business will follow!



REMEDY For all forms of Lumbago, Sciatica, Gout, Neuralgia, Kidney Troubles, Catarrh and

Asthma "5-DROPS" STOP THE PAIN Gives Quick Relief It stops the aches and pains, relieves swollen joints and muscles acts almost like magic. Destroys the excess uric acid and is quick, safe and sure in its results. No other remedy like it... Sample free on request.

SOLD BY DRUGGISTS One Dollar per bottle, or sent pre-paid upon receipt of price if not challe in your locality.

SWANSON RHEUMATIC CURE CO. 168 Lake Street Best Remedy for Constipation, Sick Headache Sour Stomach, Belching and Liver Troubles. 250 Fer Box at Druggists.

GENTLE LAXALLA SKIN SORES ECZEMA, ACNE, PILES, PIMPLES, SCALDS, BURNS, WOUNDS, SALT RHZUM, RING WORM, Etc., quickly healed by using the "5-DROPS" SALVE

The Courter advertisers are letting down the price bars into the field of bargains.

Monon Route

Effective March 4th, 1912, Monon Route will establish new train service between French Lick and Chicago, on following schedules:

10.00 PM Lv. French Lick Ar. 7.00 AM. 10 03 PM Lv. West Baden Ar. 6.55 AM. 10.27 PM Lv. Paoli L/, 6.33 AM 10.45 PM Ly. Orleans Lv. 5.05 AM 11.10 PM Lv, Bedford Lv. 5.35 A.M 12 01 AM Ly, Bloomington Ly, 4.22 AM 8,00 AM Lv. LaFavette Lv. 1 43 AM 6.40 AM Ar. 63rd St Chicago Lv 10,30PM 6.45 AM Ar. 47th St Chicago Lv 10.26PM 7,00 AM Ar. Dearborn Sta " Lv 10.15PM

This train will afford excellent service between all Southean Indiana points, Chicago, Ill and i 1termediate stations.

Equigment of new train consist of electrically lighted Pullman drawing room compartment sleeping cars and first-class coaches Southern Ry. trains leaving Evansville 6.20 PM, Cannelton 5.45 PM, Rockport 5.45PM Louisville 4.30 PM will make connections with this new and improved service.

J. C. Beam, Jr . AGPA, St. Louis

We know of a number of families who are regular readers of the Courier tut are not subscribers, they borrow the paper from their neighbors. We are glad to know that the Courier is thus appreciated, but why not subscribe? The priceis small and we would appreciate having these names on our mailing list.

Should Keep Name In

No business man in any town should allow a newspaper published in his town to go without his name mentioned snmewhere in its columns. This applies to all kinds of business-general store, dry goods stores, grocers, furniture dealers, professional men, and in fact all classes of business men. This does not mean that you should have a whole or a half or even a quarter page ad, in every issue of the paper but your name and business should be mentioned if you do not use more than a two line space. A stranger picking up a newspaper should be shie to tell just what business is represented in a town by looking at the business mentioned in the paper. This is the best possible town advertising. The man who coes not advertise his business does an injustice to himself and his town. He is the man who expects the paper to do most of the boosting for his town The man who insists on sharing the business that comes to a town but refuses to advertise his business is not doing his share of the boosting. The life of any town depends, upon the live, wide awake and liberal business men

The Home Telephone Co has the largest li-t of subscribers and will give you the best service

You can talk to your friends, order your merchandise and make your appointment by the Home 'phone.

DUBOIS CO TELEPHONE



For Sale by All Leading Dealers.

Corner 7th & Jackson Sts HOME 'PHONE.

> Wm. A. Wilson General Insurance, and Loans. Farm Loans at 5 per cent. Jasper. Ind.

PREVENTION

White Diarrhoea Can be Prevented and Cured After years of experiments we have

discovered a sure cure-or money 25c. Package. 6 Packages, \$1 00

Prevention is not a cure-all. It only prevents and cures White Diarihoea in baby chicks and Cholera in older fowls. One cance of prevention is worth tons of cure. In tablet

Atlantic City, N. Y. AGENTS WANTED.

INK! INK! INK! Best Black Writing Ink. 1c. per ounce. School children who bring ordinary writing ink bottles can have them filled for one cent. BEN ED DOANE